

Attachment C – Labor Rates/Price Sheet

AWARD CATEGORY 1			
PROCUREMENT ASSISTANCE SUPPORT SERVICES			
SECTION 1		SECTION 2	
HOURLY PRICING PER LABOR CATEGORY		MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON LABOR RATES	
Labor Categories	Fully Burdened Hourly Rate for Year 1 (Price Guarantee Period)	Maximum Annual Percentage Increase Request (not guaranteed or approved)	5%
Program Director (Key Personnel)	\$250.00		
Program Manager	\$170.00		
Subject Matter Expert III	\$125.00		
Subject Matter Expert II	\$75.00		
Subject Matter Expert I	\$50.00		
Acquisition Support Specialist III (Key Personnel)	\$125.00		
Acquisition Support Specialist II	\$70.00		
Acquisition Support Specialist I	\$30.00		
Analyst III	\$75.00		
Analyst II	\$50.00		
Analyst I	\$25.00		
Project Manager II	\$125.00		
Project Manager I	\$75.00		
Instructor/Trainer II	\$120.00		
Instructor/Trainer I	\$50.00		
Administrative	\$25.00		

AWARD CATEGORY 2							
IT RESEARCH, ADVISORY, AND CONSULTING SERVICES							
SECTION 1		SECTION 2		SECTION 3		SECTION 4	
HOURLY PRICING PER LABOR CATEGORY		MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON LABOR RATES		DISCOUNT OFF LICENSE/SUBSCRIPTION RATES		MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON SUBSCRIPTION RATES	
Labor Categories	Fully Burdened Hourly Rate for Year 1 (Price Guarantee Period)	Maximum Annual Percentage Increase Request on Labor Rates (not guaranteed or approved)	5%	Percentage Discount Offered on Subscription/Licenses	20%	Maximum Annual Percentage Increase Request on Subscription Rates (not guaranteed or approved)	5%
Project Manager	\$250.00	Associate Director					
System Architect (Software/Data/Database) I	\$175.00	Rahul Chaki					
Cloud Subject Matter Expert	\$290.00	Mark Gaffney					
IT Subject Matter Expert	\$225.00	Managing Consultant					
Technology Consultant I	\$200.00	Senior Consultant					
Technology Consultant II	\$150.00	Consultant					
Cyber Security Specialist	\$290.00	Fellow/Mark Gaffney					
Administrative	\$25.00						